





## TOOLS FOR SUCCESS

- Sales & Marketing Support (materials, RFP response collaboration, and demonstration support)
- Participation in joint-marketing initiatives
- Demonstration instance of AgileAssets' SAAS applications
- Implementation and support training
- Client Referral Compensation Program

## ADVANCE YOUR ASSET MANAGEMENT PRACTICE

For many public-works managers, the concept of asset management can stir-up a wide range of emotions, including but not limited to: uncertainty, apprehension, or even bewilderment. Today, more than ever, public-works managers at every level are required to “do more with less” while continuing to maintain the proper level of service and performance. The public-works manager cannot escape the necessity of money-versus-budgets-versus-priorities arguments.

Public-works asset management is, at its core, simply a means for determining the most beneficial course of action given the various trade-offs that are associated. With this in mind, several factors must be evaluated.

- What is the current condition of physical assets?
- What are the required levels of service and performance delivery?
- Which assets are critical to sustained performance?
- What are the best investment strategies for operations, maintenance, replacements, and improvement?
- What is the best long-term funding strategy?

With greater demands on public-works, it is natural that agencies would seek out those professionals with experience in infrastructure engineering and design, asset inspection, and data collection, for guidance in developing their asset management programs.

## CERTIFIED ENGINEERING CONSULTANTS

To ensure we consistently deliver beyond our user requirements and expectations, AgileAssets Inc. partners with leading engineering and design firms to deliver the most exceptional mix of technology and professional service.

To find out more about AgileAssets' partnership opportunities and benefits, contact us at (512) 623-3218.



**Pinellas County, Florida**  
**Public Works Department**

In 2006, the County selected modules from the AgileAssets® Asset Management Suite in order to manage a wide variety of maintenance activities and resources across the County. The County's 280 Sq. Miles is Florida's most densely populated region (3,228/SM) and the Public Works Department is responsible for maintaining its roads (approx. 1100 miles), permitted facilities, traffic, trees, ROW, vegetation and Mosquito Control program.



**Montgomery County, Maryland -**  
**Department of Public Works & Transportation**

In 2009, the County selected AgileAssets® as its pavement and asset management system. Montgomery County DPWT is responsible for a road network of 5100 lane-miles. Kercher Engineering, provided implementation and configuration services for the County which included road rating efforts, data conversion, network analysis, report generation, and the development of project-level work plans and budgeting analysis.



**City of Newark, Delaware**  
**Department of Public Works**

In 2010, the City of Newark selected the AgileAssets® Pavement Analyst as its new pavement management system. Kercher Engineering, as asset management consultant, provided implementation and configuration services including network analysis, report generation and the development of project-level work plans. Despite its small road network (70 miles), the City has recognized significant cost savings in project selection and long-term planning due to use of the system.



**City of Wilmington, Delaware**  
**Department of Public Works**

In 2010, the City of Wilmington selected AgileAssets as its pavement and asset management system. AgileAssets' Professional Services Group worked closely with Kercher Engineering during the system implementation which included road rating efforts for the City's 3,400 road segments needed to support the system. Kercher Engineering serves as the City's engineer to oversee their annual road, sidewalk, patching, and drainage improvement programs.

## ABOUT AGILEASSETS INC.

AgileAssets Inc. was founded in 1994 as a result of the demand by public agencies seeking better management solutions for their fixed and mobile infrastructure transportation assets. AgileAssets Inc. focuses on the development and implementation of software solutions rooted in proven engineering and infrastructure asset management principles. The heritage of AgileAssets traces back to 1970, built on the strong history and roots of ARE Inc, TRDF and TRDI. Since its inception, AgileAssets Inc. has become an international leader in supplying innovative solutions for agency-wide transportation asset maintenance and management.

AgileAssets stands above all others when it comes to asset and maintenance management of the largest, most complex transportation networks and associated assets—including roads, bridges, equipment/fleet, facilities, telecom, and more. AgileAssets delivers on challenges unique to each individual agency, and our clients describe AgileAssets as very strong in customer satisfaction. Our approach is to become a true and effective partner with our clients so that we are aligned for long-term success.

Our products, our expertise and our delivery are all specialized for the needs of public agencies.



## AgileAssets Inc.

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## FEATURED PARTNER

In 1994, Alan Kercher, P.E., founded a consulting firm with a different vision of success. Alan defines success in terms of quality. Kercher Engineering puts quality first in every project, believing that personal service, attention to detail, and technical expertise are the keys to success for its clients.



Local municipalities are continuing to be caught between decreasing federal and state funding and increasing needs for infrastructure development and maintenance. Kercher Engineering works with municipal clients to develop comprehensive, proactive plans for managing a full range of transportation assets so that the municipality is able to focus budgets and resources more effectively as well as extend the life of its assets with well-developed preventive maintenance programs.